

Quadrotech Partner Programs

Simple, flexible partnerships.
Better business results.



Collaboration is the key to success.

Our Partner Programs give you the ability to expand your offering with lightning-fast email migration technology and advanced Office 365 reporting and analytics. By leveraging our industry-leading solutions and expertise we can help you build your business, and by bringing customers to us, you can help us build ours.

Quadrotech partnerships are built around the way you want to work, so we can be as flexible and supportive as you need us to be. Our Partner Programs have one key aim: to make it easier for you and your customers.

Interlinked programs, two distinct offerings.

At Quadrotech we offer two complementary programs: The **Data Migration Partner Program** and the **Reporting Partner Program**. You can enhance your service using one program, or both – it's up to you.

The Data Migration Partner Program

We believe in making data migration simple and stress-free. Our Data Migration Partner Program also benefits from simplicity: there are no complicated partner levelling systems, no contracts, or obstacles, just great technology, a flexible framework, and support for when you need it.

The Reporting Partner Program

Use advanced Office 365 reporting and analytics to reduce spend, drive service adoption, and increase security. Our Reporting suite provides automated enterprise-grade reporting applications that are simple to use, secure, customizable, and perform in Office 365 environments of any scale.

Flexible Partnerships. Better Business Results

Whether you want to cultivate a long-term partner relationship, or you want to work deal by deal, both of our partnerships can be tailored to the way you want to work.

When you become part of our team, we become a part of yours. Our partnership ensures that you can expand your offering and grow your business with somebody you can trust. We're here to lend a hand whenever it's needed; whether you want us to drive the project after you've registered a deal, or to take a backseat and leave you in control.

Our Migration Program

Migration solutions for the entire email ecosystem

- › **Mailbox Shuttle:** Fast, secure live email migration that your users won't even notice.
- › **Archive Shuttle:** Liberate your email archive with revolutionary data ingestion speeds, full compliance, and a seamless user transition.
- › **PST Flight Deck:** Discover, migrate and eradicate PST files.
- › **Public Folder Shuttle:** Transform your legacy public folders with an intelligent, analytical migration solution.

It's easy to work with us

- › **Get on board with zero commitment:** No reseller contracts – just sign an NDA and you're ready to go.
- › **Do business the way you want to:** Refer business to us, let us sell side-by-side with you, or take full control of pre-sales and delivery yourself.

Give your customers a known outcome for a known cost

- › **Use our Managed Migration service:** Eliminate risk and complexity with expert, end-to-end management of the entire migration project.
- › **Bring in the very best expertise:** Managed Migration projects are co-delivered and supported by the people who wrote the code.

Our Reporting Program

Get valuable insights into all key Office 365 workloads with advanced, automated reporting applications. Three modules, one application, 100+ reports to help you drive service adoption, increase security, and reduce costs.

Sell it, use it, integrate it – the program is as flexible, and customisable as the reports themselves!

- › Your multi-tenant portal allows you to on-board new customers and manage thousands of Office 365 tenants at once.
- › White-labelling and SSL hosting mean that you can apply your own branding to the application, and use your own URL.
- › You'll receive an on-boarding guide with dedicated resources, advice and tips to get you up to speed.
- › For more custom offerings, why not use our API to integrate the application with your own solutions?
- › Maintain the billing relationship with your customers, and we will bill you monthly to help you manage cashflow.

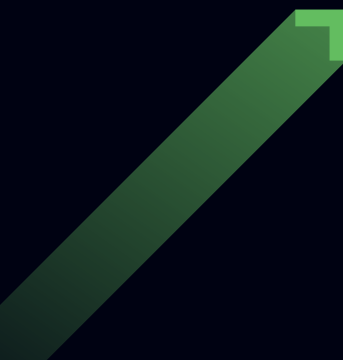
Partner Benefits: What's in it for you?

- › **Enhance your CSP and DPOR service offerings.** Increase DPOR revenue by driving consumption across Office 365 workloads.
- › **Diversify your offering.** Identify new services and training opportunities by understanding customer usage at a granular level.
- › **Grow your long-term revenue streams.** Sell to your customers at pricing of your choice, or bundle the service into your existing service offerings.

Customer benefits: What's in it for them?


- › Understand usage and drive adoption with user level breakdown of activity and session types.
- › Identify inactive users and unassigned licences to manage costs, and save money.
- › Control cloud security and protect sensitive information by auditing permissions, reviewing access and monitoring admins.
- › Capture Office 365 user activity to detect suspicious events, and investigate potential threats.

Find out more about our partner programs at <http://www.quadrotech-it.com/>



About Quadrotech.

Quadrotech specializes in email migration projects of all sizes. In the past two years alone, we have migrated over 11.6 Petabytes of data and almost 4.7 million mailboxes. Our single-vendor approach allows the management and coordination of migration across four email content locations. We provide direct export and import connectors for the major on-premises, cloud email, and archive platforms.



Our services don't stop at migration. We are also the market-leading provider of Office 365 reporting, analytics and auditing tools. Offering a suite of over 100 reports covering all major Office 365 services, our reporting solutions help customers gain the business insight to control their Office 365 environment on a global scale.

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